

# RAO & CO

Advocates & Solicitors

MELAKA | PETALING JAYA

## COMPANY PROFILE

<http://sraoco.com>

## A B O U T U S



Messrs RAO & CO is a boutique legal firm based in Melaka and Petaling Jaya and it was formed by Sugandra Rao Naidu on 1.1.2014. Sugandra Rao Naidu was called to the Malaysian Bar on 7.2.2002 and has been active in practice since then. The Firm consist of highly skilled and experienced associates who routinely assist businesses and individuals in diverse litigation matters.

We pride ourselves on understanding and anticipating our clients' needs, and on providing the highest quality legal services to protect our clients' interests. As a result, we have longstanding relationships with a wide array of clients. You can trust that, as a general practice firm, we will be able to provide representation on whatever legal matter you may face.

Our Firm is accustomed to the tight deadlines under which many businesses operate. We provide a team approach in multiple practice areas to ensure that clients have representation available at all times, whether a lawyer is needed to render advice, appear in court, or draft and file pleadings and motions on the client's behalf.

It is our goal to make each client a lifelong client. A lawyer directly handles each case with the help of the firm's dedicated and experienced staff. Our clients have come back to us time after time. We accomplish this by being highly responsive to each need and request, promptly returning phone calls and readily providing information.



# A R E A S   O F   P R A C T I C E



## LITIGATION

- ❖ Banking & Finance Claims
- ❖ Hire-purchase Claims
- ❖ Sale of Goods Claims
- ❖ Personal Injury & Accident Claims
- ❖ Employment & Industrial Relations Disputes
- ❖ Insolvency
- ❖ Divorce & Matrimonial Disputes
- ❖ Probate & Letters of Administration
- ❖ Tort Claims
- ❖ General Civil & Corporate Litigation
- ❖ Arbitration

## CORPORATE & COMMERCIAL

- ❖ Merger & Acquisitions
- ❖ Restructuring
- ❖ Joint Ventures (Incorporated & Unincorporated)
- ❖ Incorporation of company
- ❖ Acquisition & Submission Due Diligence
- ❖ Advisory on Corporate & Securities Laws & Regulations
- ❖ Agency, Distributorship & Franchising
- ❖ Consultancy & Management
- ❖ Acquisition & Disposal of Business & Assets
- ❖ Communication & Information Technology
- ❖ Memorandum of Understanding

## BANKING & FINANCE

- ❖ Acquisition Finance
- ❖ Business & Commercial Loan
- ❖ Bridging Finance
- ❖ Property & Estate Finance

## REAL ESTATE

- ❖ Property development
- ❖ Sale and purchase of residential & commercial buildings, lands & factories
- ❖ Leases & Tenancies
- ❖ Acquisition by foreign interest

## O U R T E A M



**SUGANDRA RAO**

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Sugandra Rao Naidu leads the firm. In addition to his LLB (Hons) from University of Malaya he also holds a Master of Laws from the same University. He has been in active litigation practice since he was admitted as an Advocate and Solicitor of the High Court of Malaya in February 2002.

He has been active mainly in civil law practice. To name few he has handled various civil litigations cases among others involving banking and finance law, company law, contract law, tort, employment and industrial disputes, arbitration, personal injury claims, defamation claims, land law, divorce and matrimonial proceedings. He was also appointed by a local government as its panel lawyer and also has been acting for one of the leading car manufacturer as their leading counsel.

His experience in banking and finance includes housing and corporate loan for both conventional and Islamic financing from Public Bank Berhad, Public Islamic Bank Berhad, Malayan Banking Berhad, Maybank Islamic Berhad, Hong Leong Bank Berhad, Hong Leong Islamic Bank Berhad, OCBC Bank (Malaysia) Berhad, United Overseas Bank (Malaysia) Berhad, RHB Bank Berhad, RHB Islamic Bank Berhad and others.

Some of those cases handled by him have been published in local law journals. He was also appointed as an external editor by the publishers of the premier law journal in Malaysia.



**OOI AI JIA**

017-448 6582  
aijia@sraoco.com

Ooi Ai Jia graduated with a Bachelor of Laws (Honours) from the University of Multimedia in the year of 2011.

She was then admitted as an Advocate and Solicitor of the High Court of Malaya on 1.6.2012. She joined as a legal assistant with Messrs Gan Rao & Chuah on 3.6.2012 and she specializes in civil litigation under the guidance of Mr. Sugandra Rao Naidu.



**SARAH SHAQEENA**

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Sarah Shaqeena Abdullah graduated with a Bachelor of Laws (Honours) from the Universiti Kebangsaan Malaysia in the year of 2014.

She was then admitted as an Advocate and Solicitor of the High Court of Malaya on 21.1.2016. She joined as a legal assistant with Messrs Rao & Co on 22.1.2016 and she specializes in civil litigation.



**NOOR MUNIRAH**

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Noor Munirah Binti Abdullah Sani graduated from the National University of Malaysia with LLB (Hons) degree in 2016.

She was then admitted to practice as an Advocate and Solicitor of the High Court of Malaya in September 2017. She completed her pupillage and thereafter continued her legal practice both at Messrs Rao & Co. She presently specializes in civil litigation.



**TANG SUVINE**

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Tang Suvine graduated with a Bachelor of Laws (Honours) from Multimedia University, Melaka in the year of 2019.

She then read in the chambers of Mr. Sugandra Rao Naidu at Messrs Rao & Co. On 10.9.2020, she was admitted as an Advocate and Solicitor of the High Court of Malaya. She continued her legal practice at Messrs Rao & Co. She presently specializes in civil litigation.

## S O M E O F O U R R E P O R T E D C A S E S



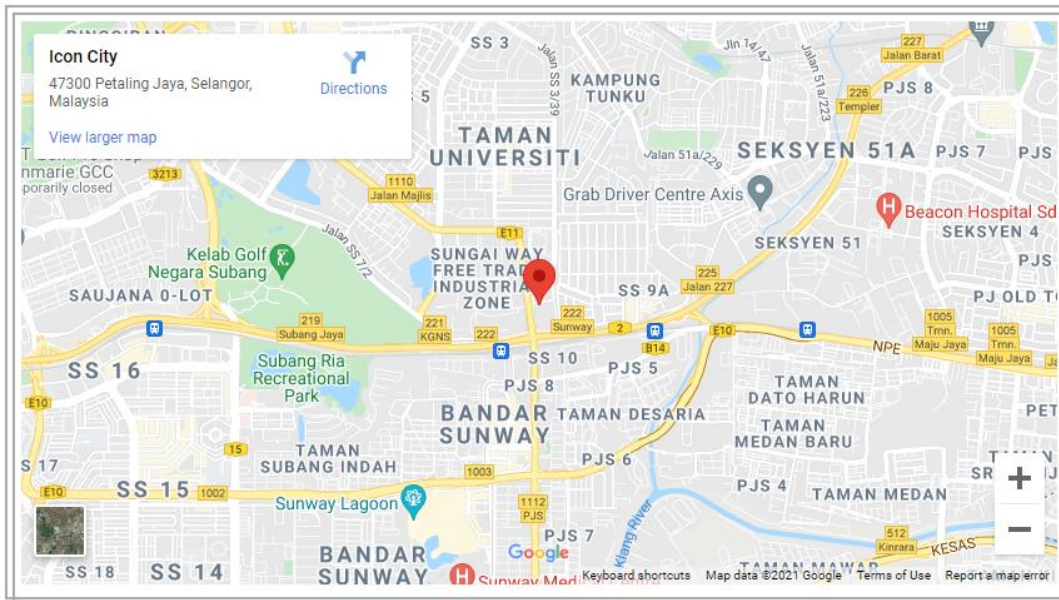
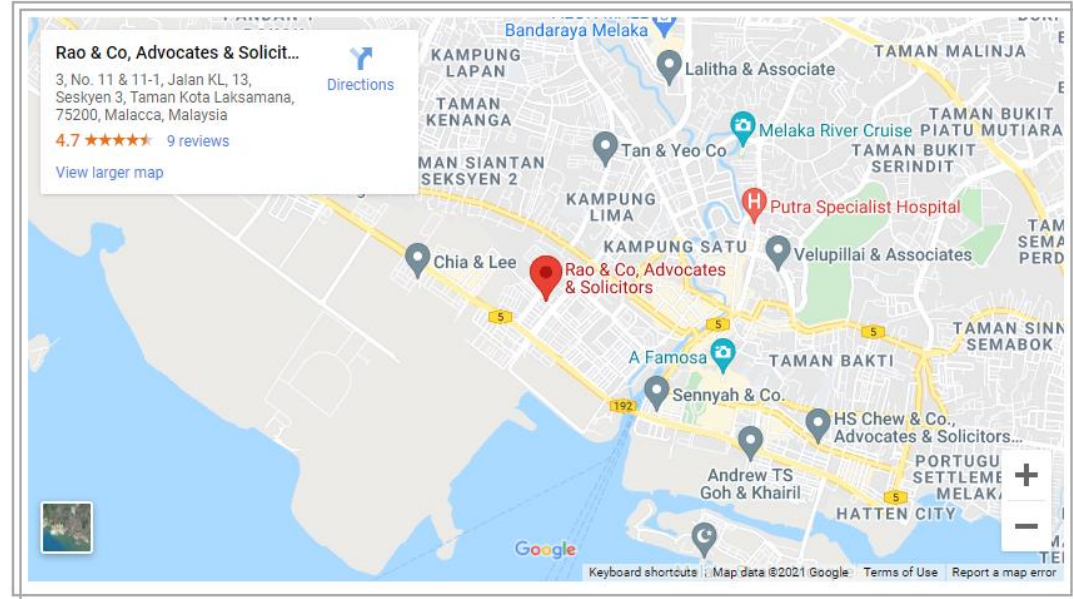
- ❖ Actmar Sdn Bhd v Normah Salijan & Another Case **[2021] 1 MLRH 442**;
- ❖ Casandra Bani v Honda (M) Sdn Bhd **[2019] 2 LNS 1068**;
- ❖ Jittra Sdn Bhd v Teo Siew Eng & Ors **[2019] 1 LNS 1998**;
- ❖ Noor Muhamad Zabidi Zainal v Honda (M) Sdn Bhd **[2019] MELRU 186**;
- ❖ Kesatuan Pekerja-Pekerja Honda (M) Sdn Bhd v Honda (M) Sdn Bhd **[2019] MELRU 329**;
- ❖ Kesatuan Pekerja-Pekerja Honda (M) Sdn Bhd v Honda (M) Sdn Bhd **[2018] MELRU 866**;
- ❖ Kesatuan Pekerja-Pekerja Honda Assembly (M) Sdn Bhd v Honda Assembly (M) Sdn Bhd **[2018] MELRU 667**;
- ❖ Sabarudin Othman & Anor v Malayan Banking Berhad & Other Appeals **[2018] 1 LNS 357**;
- ❖ Ganda Setia Cemerlang Sdn Bhd & Anor v Maika Holdings Bhd **[2017] MLRAU 1**;
- ❖ Kesatuan Pekerja-Pekerja Honda (M) Sdn Bhd v Honda (M) Sdn Bhd **[2017] MELRU 814**;
- ❖ Chong Hon Fatt v Mobilityone Sdn Bhd **[2017] 2 LNS 1466**;
- ❖ Lam Ching v Yong Selawati Alias **[2016] 1 LNS 1197**;
- ❖ Gemenchek Enterprises Sdn Bhd v Hock Seng Mining Sdn Bhd **[2013] 2 AMR 616**;
- ❖ Teoh Beng Chuan & Yang Lain v Teoh Beng Hian & Yang Lain **[2013] 1 LNS 864**;
- ❖ Aikpoint Development Sdn Bhd v Gemenchek Enterprises Sdn Bhd **[2012] 1 LNS 930**;
- ❖ Leftenan Kolonel Abdul Aziz Buyong & Anor v Raja Petra Raja Kamarudin **[2012] 1 LNS 1096**  
(The decision of the High Court was subsequently reversed by the Court of Appeal);
- ❖ Cari Internet Sdn Bhd Industrial Court **[2011] 2 ILJ 454**;
- ❖ Chin Kin Onn v Mobilityone Sdn Bhd **[2011] 2 LNS 1458**;
- ❖ Yuen Kai Kwong v IBM Malaysia Sdn Bhd **[2011] 2 LNS 0841**;
- ❖ Basi Controls (M) Sdn Bhd v Nirex Engineering & Automation (M) Sdn Bhd **[2009] 10 CLJ 48**;
- ❖ Yew Kok Soo v K-Pax Sdn Bhd & 2 Ors **[2009] 1 LNS 224**  
(The decision of the High Court was subsequently reversed by the Court of Appeal);
- ❖ Kamarulzaman Omar v Ranhill Berhad **[2008] 2 LNS 0859**;
- ❖ Mass Media Interactive Sdn Bhd v Dibena Enterprise Sdn Bhd **[2007] 1 LNS148**; and
- ❖ Atlantic Resources Sdn Bhd v Chu Ngai Cheong **[2002] ILJU 53**.

## MALACCA OFFICE

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